



Job Description

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Job Title: Clinical Consultant

Department: Sales

Reports To: Manager of Consumer and SLP Sales

Location: Remote – US

Schedule: 9:00 a.m. to 5:00 p.m., ET/CT time zones

Travel: 0-10%, on hold due to COVID

Purpose:

The Clinical Consultant is responsible for all clinical support and device training related to our trial process. The role entails applying clinical expertise to facilitate decision making in implementation of AAC.

Essential Duties & Responsibilities:

Increase sales by:

- Providing remote consultation to speech-language pathologists while trialing Lingraphica Speech-Generating Devices (SGDs)
- Providing remote training to clients trialing SGDs and their communication partners
- Fostering relationships with SLPs
- Collaborating with the Inside Sales team to facilitate funding for SGDs
- Collaborating with Outside Sales Team to identify and follow best practices

Contribute to company growth and product development by:

- Provide ASHA CE approved onsite in-services and webinars for SLPs, rehab directors, and other rehabilitation professionals
- Offer remote training and support for long-term loaner programs
- Serving as the customer voice
- Acting as a liaison between SLPs and marketing
- Exhibiting at tradeshow and conferences
- Contribute on special projects, as needed

Education/Experience:

Formal Education

- Bachelor's degree, required
- Masters in Speech Language Pathology, required

Licensure or Certifications

- SLP license and CCCs

Continuing Education

- Internal compliance of insurance/reimbursement regulations
- CEUs as needed to retain SLP license
- Awareness of latest advances in AAC industry including new disease states/diagnoses and treatment options for patients with aphasia, apraxia and dysarthria

cont.



Job Description

Work Experience:

- 3 years clinical experience in speech pathology
- AAC experience preferred

Qualifications:

- Communication skills
- Consultative skills
- Organizational skills
- Time management skills
- Presentation skills
- Comfortable working virtually
- Bi-lingual – Spanish, preferred

Travel Requirements (On-hold due to COVID):

- Travel to home office for annual company meetings and other events approximately 2-4 times per year.
- Travel to national conventions and conferences, as needed

Work Environment & Physical Demands:

- Incumbent works from home and is expected to maintain a safe, productive work environment with secure internet access.
- Must be able to operate a computer with or without a reasonable accommodation.

Accommodations:

To perform this job successfully, an individual must be able to perform each essential duty and physical demand satisfactorily. The requirements listed above are representative of the knowledge, skills, and/or ability abilities and physical demands required. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

Last Updated: 9/2/21