



Clinical Consultant

Reports to Manager of Consumer and SLP Sales

Major Objectives, Responsibilities, and Tactics:

Increase sales by:

- Providing remote consultation to speech-language pathologists while trialing Lingraphica Speech Generating Devices (SGDs)
- Providing remote training to clients trialing SGDs and their communication partners
- Fostering relationships with SLPs
- Collaborating with the Inside Sales team to facilitate funding for SGDs
- Collaborating with Outside Sales Team to identify and follow best practices

Contribute to company growth and product development by:

- Provide ASHA CE approved onsite in-services and webinars for SLPs, rehab directors, and other rehabilitation professionals
- Offer remote training and support for long-term loaner programs
- Serving as the customer voice
- Acting as a liaison between SLPs and marketing
- Exhibiting at tradeshow and conferences
- Contribute on special projects, as needed

Requirements:

Qualifications

- Communication skills
- Consultative skills
- Organizational skills
- Time management skills
- Presentation skills
- Comfortable working virtually

Travel Requirements (on-hold due to COVID)

- Travel to home office for annual company meetings and other events approximately 2-4 times per year.
- Travel to national conventions and conferences, as needed.

Location

- West Coast (PST Time Zone) – preferred

Work Experience

- 3 years clinical experience in speech pathology
- AAC experience preferred

cont.



Clinical Consultant (cont.)

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Requirements (cont.):

Formal Education

- Bachelor's degree, required
- Masters in Speech Language Pathology, required

Licensure or Certifications

- SLP license and CCCs

Continuing Education

- Internal compliance of insurance/reimbursement regulations
- CEUs as needed to retain SLP license
- Awareness of latest advances in AAC industry including new disease states/diagnoses and treatment options for patients with aphasia, apraxia and dysarthria